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Hello participants of the SAVE International Taiwan Chapter / Value Engineering Society of Taiwan Annual Conference.

Attending a conference is not just about listening to the great speakers, but it is also a chance for you as participants to network, mentor or be mentored.

If you are new to the conference or Value Engineering, please do not be afraid to walk up to anyone at the conference and say "hello". Networking by asking questions such as "what do you do?" is so very important in getting the word out about the Value Methodology.

Have you mentored someone new to this conference or the Value Methodology yet? It does not have to be a formal relationship and you do not need to be a Certified Value Specialist (CVS) to do this. Just walk up to someone new and talk to them. As you talk to them, think of ways you can assist them on their value journey. Maybe introduce them to others who have similar backgrounds, explain to them the difference in terms or even encourage them to attend future SAVE International events. You never know, you might make a friend from the simple "hello."

In the Value spirit, I hope your conference will find ideas, encouragement and passion as you strive to improve the performance and cost of products, projects and processes.

On behalf of SAVE International, I hope all of you have a wonderful conference experience!

Sincerely yours,

A handwritten signature in blue ink that reads "Renee L. Hoekstra". The signature is fluid and cursive, with the first name being the most prominent.

Renee Hoekstra, CVS
President, SAVE International